

Education Sector: Capability Statement



DELIVERING EFFECTIVE PROJECT MANAGEMENT, IT SERVICES AND SOFTWARE SOLUTIONS TO THE EDUCATION SECTOR.

With the ever-increasing speed of change and competition within the Education sector, there is currently more pressure than ever to ensure administrative efficiency and new project delivery meets stakeholder, staff and student requirements. This pressure typically occurs under very tight delivery timeframes, with short ramp up periods, managing multiple service or supplier interfaces, and with a scarcity of skilled and experienced resources.

The Challenge

How do you juggle your best administrative and technical staff between new project initiatives and day-to-day management with an ever-increasing workload?

Our Solution

ECLEVA can help you overcome these issues through the delivery of **People**, **Processes** and **Technology**. We can help you focus on what you do best by providing the experts, the proven methodologies and business processes, and the software solutions when you need them most.

We have assisted Universities, TAFEs and Private Providers in the definition, selection, implementation and support of a wide range of mission critical software applications, new business processes, bespoke software developments and system integration. Our aim is to become a trusted advisor to our clients, someone you can count on to deliver the results and goals that your stakeholders, staff and students demand.

Our Services

ECLEVA provide solutions utilising highly skilled **People**, improved **Processes**, and fit for purpose **Technology**.

Specific examples of our services to the Education sector include:

- ⚙️ **Business Process Mapping:** mapping business procedures and processes; identifying manual, automated and integration requirements
- ⚙️ **Vendor Selection:** independent assistance with all stages of selecting the best Vendor's products.

⚙️ Case Study

Client: Ecleva Education

Industry: Education

education.ecleva.com



Implementation and support of:

- ⚙ Student Management Systems
 - ⚙ Curriculum Management
 - ⚙ Electronic Portfolios (ePortfolio)
 - ⚙ Financial & HR/Payroll Management
 - ⚙ Smart Phone Applications
 - ⚙ Customer Relationship Management
 - ⚙ Scholarship Management
 - ⚙ Research Management
 - ⚙ Student & Graduate Surveys
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- ⚙ **Online Lead Generation & Sales Benchmarking/Training:** Increase leads and the conversion rate from prospects to student registrations and admissions through SEO, SEM, CRO & Sales Effectiveness strategies.
 - ⚙ **Project Management and Governance:** including tools for managing multiple projects, staff and contractors.
 - ⚙ **Change Management:** communication and change management plans, structured activities for all, to transition from a current to a desired future state.
 - ⚙ **Data Migration:** proven methodologies for managing this complex process.
 - ⚙ **Interface and Integration:** broad range of experience across a wide range of Education industry applications including Mobile integration to Student, Course & Online Learning Management systems.
 - ⚙ **Report Design and Development:** providing insightful Business Intelligence from captured data to influence and support strategic decision making.
 - ⚙ **Outsourced IT technical support:** Level 1, 2 & 3 support offerings.



To learn more about ECLEVA's Student and Commercial Engagement solutions, visit our [education page](#). Or if you have any queries, don't hesitate to [contact us](#).